

XCEL FEDERAL CREDIT UNION

1460 Broad St.
Bloomfield, NJ 07003-3014

ANNUAL MEMBERSHIP MEETING

**Bloomfield Operations Center
via video-conference
Bloomfield, NJ**

June 16, 2022
MINUTES

The 2022 Annual Meeting of XCEL Federal Credit Union was held via video/teleconference, on June 16, 2022. A copy of the Agenda, the Minutes from last year's meeting and the Credit Union Financial Audit Report were included online for members.

Phyllis Ford, Chair called the meeting to order at 6:01 PM. Rich Masella reported a quorum was met.

Phyllis Ford introduced the Board members.

Frank Lazzaro introduced the Supervisory Committee members.

Phyllis Ford made a request for approval of the 2021 minutes. Sal Schiano made a motion to accept the minutes. Frank Lazzaro seconded the motion. All were in favor and the minutes were approved.

Chair's Message:

Phyllis Ford, Chair, welcomed everyone to XCEL's Annual Meeting. She thanked members for participating via video-conferencing. She also thanked staff, volunteers and members for their understanding during the COVID-19 pandemic.

Phyllis Ford reports that due to safety issues it was necessary to close the Rockefeller branch. Members were able to use other XCEL services when the branch was closed.

She noted that the President will highlight profitability and that XCEL will continue to invest in innovative technology that enhances XCEL products and services and puts the right tools in the hands of the members allowing them to

conduct business in person, online and through mobile access.

She further noted that the supervisory committee will report that member deposits are protected through clean audits that reflect industry standard financial compliance.

She reports the 2021 initiatives were met or exceeded expectations. Looking forward to 2022, XCEL will launch a youth account program and continue with technology upgrades and enhancements to provide highest quality and affordable products.

She noted the resilience and commitment of the XCEL credit union team to members during the trying times of 2021.

She thanked members for their continued trust, support and loyalty.

Treasurer's Report:

Phyllis Ford introduced Sal Schiano, Treasurer, who presented the Treasurer's report. He reports that XCEL continues to be a safe, sound and secure credit union. He reports that 2021 XCEL net income was \$1,063,532.00 partially due to recoveries from XCEL's corporate credit union. He reports XCEL's loan balance decreased by \$13.3 million (11.5%) and deposits decreased by \$1.1 million (.60%). As of December 31, 2021, XCEL's current capital ratio is 9.67%, considered "well capitalized" under NCUA standards. He noted that XCEL's delinquency ratio was point three percent (.30%) one of the best for the credit union.

He mentioned that copies of the 2021 certified financial statements are available online under the annual meeting banner. (www.XCELfcu.org/am)

President's Report:

Arlene Bernard, President, CEO, was introduced. She began by welcoming all for attending XCEL's 58th Annual Meeting.

Arlene thanked XCEL'S Board and volunteers, and XCEL's employees and introduced the senior management staff.

Arlene noted that XCEL was invested in keeping members and staff safe during the recent outbreak of COVID. Some staff was able to work from home to support and service to front line employees and members.

Arlene notes that XCEL remains focused on asset quality and to work within XCEL's strategic plan to deliver increasing value for members by making investments in people, processes and technology to ensure relevancy to members.

She mentioned that in recent years XCEL has focused on online and mobile banking to meet member needs. Members emphasized importance of seamless and secure virtual banking to complement brick and mortar options. XCEL has seen an increase in all transactions and calls to the call center.

She states that in 2022 several member satisfaction surveys will be sent via email to members and she asks that all members receiving them to please fill them out and return them.

She further states that as XCEL moves further into 2022 it will continue its commitment to serving members, protecting member personal information and to provide first class solutions to meet the member's needs.

She thanked the Board and volunteers for their support and to the employees for their commitment and dedication to the members.

Supervisory Committee's Report:

Ada Guerrero Guillod gave the Supervisory Committee Report. She noted that the Committee works with management and independent auditors to ensure that XCEL financial records accurately reflect the credit unions financial condition.

She reports that in May 2022 XCEL received its independent report which stated that XCELs 2021 Financial Statements were fairly stated in all material respects and that there were no outstanding items or recommendations, no disagreements, no audit adjustments, and no findings of any uncorrected misstatements.

She notes that XCELs 2021 Financial Statements received a clean opinion and marks another year of clean external audit opinion for XCEL thanks to the hard work and dedication of XCELs management and staff.

Nominating Committee Report:

Donald Monah introduced himself and noted that the Board of Directors is a volunteer member position and that they are elected by the credit union membership. Serving on the XCEL Board is a unique opportunity to share expertise in

guiding the credit union with a diverse and skilled Board that represents the membership.

Donald Monah speaking on behalf of the Nominating Committee stated that as a result this year's election process, Phyllis Ford, Suzanne Taylor, and Frank Lazzaro ran unopposed for three year terms. There were no petitions challenging any of the candidates. Board Secretary Rich Masella cast one vote for each member for each to be re-elected to the Board.

New Business:

Phyllis Ford opened the floor to any new business. There was none.

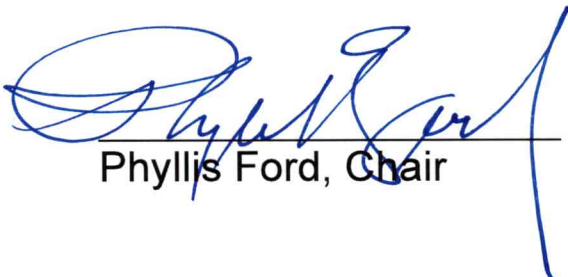
Questions:

Phyllis Ford asked if there were any questions. There were none.

Adjournment:

Phyllis Ford reminded members that they may contact XCEL at any time if they have questions.

Phyllis Ford requested a motion be made for the meeting to adjourn. Sal Schiano made the motion for adjournment Frank Lazzaro seconded the motion. All were in favor, and the meeting adjourned at 6:18 PM.



Phyllis Ford, Chair



Rich Masella, Secretary